
The 3rd Annual
Meet the Funders Event

**2006 Grantmaker
Profiles**

Presented by:
**People of Color in Philanthropy
Philanthropy Northwest Grantmakers
of Color Affinity Group**
May 2, 2006
The 2100 Building

***People of Color in Philanthropy &
Philanthropy Northwest Grantmakers of Color
Affinity Group present:***

The 3rd Annual Meet the Funders Event

Thank You to Our Participating Funders

4Culture
City of Seattle, Department of Neighborhoods
City of Seattle, Office of Arts & Cultural Affairs
City of Seattle, Mayor's Office of Economic Development
Eulalie Bloedel Schneider Foundation
Expedia, Inc.
Hugh & Jane Ferguson Foundation
Fordham Street Foundation
Marguerite Casey Foundation
Medina Foundation
Microsoft Corporation
Neighbor to Neighbor Fund
Nesholm Family Foundation
Northwest Fund for the Environment
The Paul G. Allen Family Foundation
Potlatch Fund
Pride Foundation
SAFECO Corporation
The Seattle Foundation
Social Justice Fund Northwest (formerly A Territory Resource)
Social Venture Partners
Stuart Foundation
U.S. Bancorp Foundation
United Way of King County
Washington Dental Service Foundation
Washington Mutual Corporate and Employee Giving
Washington State Arts Commission
Washington Women's Foundation
Wells Fargo Foundation
Weyerhaeuser Company Foundation

Thank You to Our Event Sponsors

Asian Americans/Pacific Islanders in Philanthropy-Seattle/Puget Sound Chapter (AAPIP)
Marguerite Casey Foundation
People of Color in Philanthropy Network
Social Justice Fund NW (formerly A Territory Resource)

Thank You to Our In Kind Sponsors

City of Seattle, Department of Neighborhoods
Mockingbird Society
Rainier Scholars
Summer Search
Washington Women's Foundation
YMCA Transitions and Independent Living Program

Thank You to Our Panel

Vaughnetta J. Barton, Philanthropy Northwest, Moderator
Barbara Fane, Nonprofit Assistance Center
Marci Wing, Northwest Development Officers Association
Patricia Kiyono, Puget Sound Grantwriters Association
Benling Wong, Seattle Public Library Fundraising Resource Center

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4Culture

Represented by: Charlie Rathbun

<http://www.4culture.org>

1) Organizational mission statement

4Culture is King County's cultural services agency. 4Culture is located in Seattle, Washington, and was established in January of 2003 to continue the work of the King County Arts Commission, Public Art Commission and the heritage programs of the Landmarks Commission. In mid-2003, 4Culture launched a Preservation Program to promote the value of historic resources in building a unique sense of place in our region.

2) Grant types (i.e., general operating funds, specific projects, etc.)

Operating support, Project support, Capital and fixed asset support

3) Do we have to be a 501(c)(3) non-profit organization to apply?

No

4) What are your funding priorities (i.e., environment, arts, refugee/immigrant services, etc.)

Arts and King County Heritage

5) Are there areas you don't fund? (i.e., building projects, new non-profits, etc.)?

Direct grants to K-12 schools, fundraisers, scholarship tuition,

6) Where can I get a copy of your organization's funding guidelines and procedures?

<http://www.4culture.org>

7) Is there a better chance of getting a grant if I apply at a specific time of year?

All programs have a published application deadline

8) We've been declined in the past. Is it better to wait a few years before re-applying?

No, you should find out what you were declined and apply again the following year

9) Do I need to be invited to apply? Or can I write a letter and have you tell me if I should apply?

No. Just apply by the program deadline. We encourage applicants to contact program staff prior to applying to discuss their application.

What two pieces of advice do you have for grant seekers?

- Know your funder.
- Know your field and the context for your request.

City of Seattle, Department of Neighborhoods

Represented by: Garry Owens and Cliff Louie

<http://www.seattle.gov/neighborhoods/nmf/>

1) Organizational mission statement

The Department of Neighborhoods works to bring government closer to the residents of Seattle by engaging them in civic participation; helping them become empowered to make positive contributions to their communities; and by involving more of Seattle's underrepresented residents, including communities of color and immigrants, in civic discourse, processes, and opportunities.

2) Award types (i.e., general operating funds, specific projects, etc.)

- The Neighborhood Matching Fund is a City program that provides cash grants to neighborhood and community organizations for a wide variety of neighborhood-based projects. The program was started in response to calls from neighborhood leaders to assist them with neighborhood self-help projects. The program supports:
 - Grassroots, neighborhood-based projects across the City of Seattle.
 - Grassroots, neighborhood-based organizations or organizations that advocate for the interests of people of color.
 - Projects that have a match of volunteer or professional services, donated materials, and/or cash resources.
 - Projects which feature high community participation and self-help, wherein the beneficiaries of the proposed project are part of shaping and implementing the project.
 - Projects with distinct products, rather than ongoing services.
 - Neighborhood improvements, neighborhood planning, neighborhood organizing and public school/neighborhood partnership projects which have a public benefit.
 - A required component of the program is its match provision. For most projects, the community is required to donate cash, volunteer labor or donated services or materials at least equal in value to the cash provided by the City. The program has been used to build new playgrounds and parks, plant street trees, restore open space and wetlands, create public art, build traffic circles, develop plans for business districts, and much more.

3) Do we have to be a 501(c)(3) non-profit organization to apply?

No. Applications are accepted from:

- Neighborhood-based organizations of residents or businesses.
- Local, community -based organizations that advocate for the interests of people of color.
- Ad-hoc groups of neighbors who form a committee solely for the purpose of carrying out a specific project.

All applicant groups must have an open membership and must actively seek involvement from area residents and/or businesses.

4) What are your funding priorities (i.e., environment, arts, refugee/immigrant services, etc.)?

All projects that support building and strengthening a community are eligible to apply. Proposed projects must "fit" one of the following types:

- Neighborhood Planning and/or Design: Produce a plan, design, or report outlining specific actions that will serve as a guide for future action in or changes to the neighborhood.
- Neighborhood Organizing: Create, diversify, or enlarge the membership of a multi-issue neighborhood organization in a low-income neighborhood.
- Neighborhood Physical Improvement: Build, enhance, or renovate a structure or site in the neighborhood that provides a public benefit.
- Neighborhood Non-Physical Improvement: A community building activity or event that serves the purpose of strengthening the neighborhood and/or relationships among neighbors.
- Public School Partnership: Pilot or start up program that directly benefits a public school and the immediate neighborhood.

The Race and Social Justice Initiative is a special project area for the NMF. The Neighborhood Matching Fund provides resources that build community and enhance City services throughout Seattle's diverse populations. The Fund's Race and Social Justice project specifically provides awards for community groups working to promote multicultural understanding and reduce racial disproportionality in areas such as education, health and public safety.

5 Are there areas you don't fund? (i.e., building projects, new non-profits, etc.)?

The NMF is not a fund to support on-going operations or gap funding. Our guidelines can be reviewed on line or by contacting a NMF Project Manager.

6) Where can I get a copy of your organization's funding guidelines and procedures?

Our guidelines are available online at: <http://www.seattle.gov/neighborhoods/nmf/>. They are also available at the 13 Neighborhood Service Centers located throughout the City.

7) Is there a better chance of getting a grant if I apply at a specific time of year?

No

Application due dates have been established for 2006.

Large Projects Fund

Letter of Intent to Apply: February 6

Application due: April 3

Small and Simple Projects Fund

January 17

April 3

July 10

October 2

The Small and Simple Projects Fund accepts applications four times each year for projects that request up to \$15,000 and that can be completed in six months.

8) We've been declined in the past. Is it better to wait a few years before re-applying?

No, all applicants should contact a NMF Project Manager before applying.

9) Do I need to be invited to apply? Or can I write a letter and have you tell me if I should apply?

No, all applicants should contact a NMF Project Manager before applying.

10) What 2 pieces of advice do you have for grant seekers?

- Be creative.
- Think about how you can involve and sustain involvement in your community building project/idea.

City of Seattle, Office of Arts & Cultural Affairs

Represented by: Kathy Hsieh, Community Liaison

www.seattle.gov/arts

1) Organizational mission statement

We promote the value of arts and culture in and of communities throughout Seattle.

2) Grant types (i.e., general operating funds, specific projects, etc.)

- Neighborhood Arts Initiative Funding Program for recurring festivals or events that promote arts and cultural participation and build community relations in Seattle.
- YouthArts Funding Program for out-of-school arts training for middle and high school aged youth in Seattle.
- Civic Partners Funding Program for investments in Seattle-based arts and cultural organizations and arts service organizations.
- CityArtists Funding Program for the development and presentation of original work by independent Seattle artists.

3) Do we have to be a 501(c)(3) non-profit organization to apply?

No

4) What are your funding priorities (i.e., environment, arts, refugee/immigrant services, etc.)?

- Neighborhood Arts Festivals or events
- Out-of-school youth arts training
- Arts & Cultural and Arts Service Organizations Individual Artists.

5) Are there areas you don't fund? (i.e., building projects, new non-profits, etc.)?

Capital projects, non arts & culture related projects

6) Where can I get a copy of your organization's funding guidelines and procedures?

www.seattle.gov/arts

7) Is there a better chance of getting a grant if I apply at a specific time of year?

No, as long as application is submitted by the funding deadline for each program.

8) We've been declined in the past. Is it better to wait a few years before re-applying?

No. The best thing is to contact staff for counseling so that we can help you understand why your project didn't receive funding.

9) Do I need to be invited to apply? Or can I write a letter and have you tell me if I should apply?

Anyone who meets the eligibility requirements specified for each funding program is encouraged to apply. Please contact the program manager for each program of interest if you have any questions about eligibility.

10) What two pieces of advice do you have for grant seekers?

- Finish your application early and set up a meeting to have your application reviewed by our staff before you submit your application.
- Answer the application questions briefly and directly. If you have questions, call the staff for clarification.

Fordham Street Foundation

Represented by: Judith Bigelow

www.fordhamstreet.org

1) Organizational mission statement

The Fordham Street Foundation seeks opportunities to promote the rights of our least advantaged children to thrive, grow and be enriched. The Foundation will support innovative programs that:

- Target minority academic achievement
- Provide superior educational opportunities for our least advantaged children
- Improve the academic or physical environment in schools least able to address these needs
- Enrich the lives of homeless children
- Prevent domestic violence

Currently, the Foundation is limiting its review and funding to grant proposals that target minority academic achievement.

2) Grant types (i.e., general operating funds, specific projects, etc.)

Mostly specific projects, general operating funds to organizations operating solely in our target area (minority academic achievement).

3) Do we have to be a 501(c)(3) non-profit organization to apply?

Yes

4) What are your funding priorities (i.e., environment, arts, refugee/immigrant services, etc.)?

Education generally, with a focus on promoting minority academic achievement, raising levels of achievement and closing gaps.

5) Are there areas you don't fund? (i.e., building projects, new non-profits, etc.)?

Direct intervention is preferred over capacity building, both of these over capital projects.

6) Where can I get a copy of your organization's funding guidelines and procedures?

At our website at www.fordhamstreet.org. If you do not have web access, call me and I will send paper mail.

7) Is there a better chance of getting a grant if I apply at a specific time of year?

See www.fordhamstreet.org. We are currently running one grants cycle per year with an application deadline (for 2007) of January 15.

8) We've been declined in the past. Is it better to wait a few years before re-applying?

Not necessarily. Feel free to call and talk to me if you have been declined and I am glad to go over what might be a better fit for us next year or in the future.

9) Do I need to be invited to apply? Or can I write a letter and have you tell me if I should apply?

Currently we are accepting unsolicited applications, but in the future we may move to a letter of inquiry process. Check our website to see the procedures in place when you wish to apply. If you have questions about whether your organization or a specific project would be a good fit for Fordham Street, I am happy to discuss the Foundation's mission and goals with you before you apply.

10) What two pieces of advice do you have for grant seekers?

- Think about how you will measure the effectiveness of your program. Evaluation is important to our Foundation.
- Call me if you have questions. I am happy to talk before you apply and sometimes it is very helpful.

Medina Foundation

Represented by: Jennifer Teunon

<http://www.medinafoundation.org/>

1) Organizational mission statement

The Foundation strives to improve the human condition by supporting organizations that provide critical services to those in need. Our activities are based on the following set of shared values:

- Compassion
- Innovation
- Integrity
- Stewardship
- Leadership
-

2) Grant types (i.e., general operating funds, specific projects, etc.)

The Medina Foundation provides various types of funding including general operating support, capacity building, social enterprise and grants for start-ups, projects and programs.

3) Do we have to be a 501(c)(3) non-profit organization to apply?

The Foundation makes grants to organizations qualified under Internal Revenue Code Section 501(c)(3) and classified as public charities (not private foundations) under Section 509(a).

4) What are your funding priorities (i.e., environment, arts, refugee/immigrant services, etc.)?

Funding Areas

- Emergency and critical human services to support those in need, including housing, food, counseling, case management, life skills training and other services.
- Job training for the under-employed, including language skills enhancement, development of employable skills, and programs that help people become economically self-sufficient.
- Pre-school to 12th grade educational opportunities, such as tutoring, mentoring and other programs that enhance academic skills and excellence. The Medina Foundation does not fund public schools directly.
- Substance abuse prevention programs and treatment services.
Assistance programs for those suffering from the effects of domestic violence and prevention education to stop the cycle of violence.
- Services for those with disabilities, including training and employment opportunities, education, respite care and access to life-enhancing activities.

No one type of support is given priority. We rely on each organization to let us know their greatest area of need. Although about 80% of the funding generally goes to human services and 20% goes to education, the trustees give preference to requests that meet critical needs, employ innovative and effective approaches, fill a unique niche in their community and have a diverse funding base.

5) Are there areas you don't fund? (i.e., building projects, new non-profits, etc.)?

No grants are made to religious institutions for religious purposes or to arts, health care related or environmental programs.

6) Where can I get a copy of your organization's funding guidelines and procedures?

<http://www.medinafoundation.org/>

Guidelines

How to Apply

7) Is there a better chance of getting a grant if I apply at a specific time of year?

No.

8) We've been declined in the past. Is it better to wait a few years before re-applying?

No but due to the volume of requests we receive we are not able to consider a letter of inquiry until a 12-month period has passed since the last grant was awarded.

9) Do I need to be invited to apply? Or can I write a letter and have you tell me if I should apply?

We have a two-step application process. We ask that organizations initially submit a letter of inquiry. These are reviewed to determine if an organization is closely aligned with our mission. If so, an invitation to submit a full application is extended. If not, a declination letter is sent at this point.

10) What 2 pieces of advice do you have for grant seekers?

- We like strong, clear, concise writing (in the grant application) that gets to the point and shows that the need for your program is evident
- Demonstrate leadership in all facets of the organization.

Microsoft Foundation

Represented by: Yvonne Thomas

www.microsoft.com/unlimitedpotential

1) Organizational mission statement

Through monetary grants, software, technology solutions, curriculum donations, and employee volunteer hours, Microsoft supports numerous projects and organizations to expand opportunities through technology access and training. Ultimately, Microsoft believes that by providing training and tools, we can partner to create social and economic opportunities that can transform communities and help people realize their potential.

Microsoft's UP program is a global initiative designed to help narrow the technology skills gap; aid global workforce development; and create social and economic opportunity by providing technology skills through community technology centers (CTCs). UP offers a comprehensive approach to broadening digital inclusion by bringing together critical components, including training grants, software donations, community learning curricula and a global support network called telecentre.org.

2) Grant types (i.e., general operating funds, specific projects, etc.)

Microsoft mostly provides cash, software and curriculum funding for workskills development programs, but also, specific to the Puget Sound area, provides funding for a variety of project types including general operating, capital and programmatic support. Please visit our website for additional details: microsoft.com/unlimitedpotential

3) Do we have to be a 501(c)(3) non-profit organization to apply?

Yes, in order to be eligible to apply for direct grants from Microsoft or be eligible to receive matching gifts from employees, organizations must have an IRS 501(c)(3) status.

4) What are your funding priorities (i.e., environment, arts, refugee/immigrant services, etc.)?

With the majority of the company's employees calling this region home, we have both an opportunity and a responsibility to advance the work of local nonprofits and to encourage employee investment in the community. Indeed, a substantial part of Microsoft's charitable giving is determined by its employees, whose contributions to qualifying nonprofit agencies are matched by the company dollar for dollar, up to \$12,000 per employee each year.

To maximize our local impact, Microsoft focuses our grant support in King County, where the majority of our employees reside. We support organizations that focus on human services, arts & culture and civic programming. In addition, Microsoft awards local grants in alignment with our global program, Unlimited Potential. Microsoft Unlimited Potential is dedicated to improving the learning opportunities for individuals outside of formal educational settings by focusing on providing technology-related skills through community technology centers.

5) Are there areas you don't fund? (i.e., building projects, new non-profits, etc.)?

The following entities are not eligible to receive donations of funding or software from Microsoft Community Affairs:

- Individuals
- Private foundations
- Nonprofit organizations without a current 501(c)(3) exempt status or nongovernmental organizations without equivalent charitable status in their own country
- Hospitals

- Conferences or symposia
- Sponsors of events, tables, exhibitions, or performances
- Fund-raising events such as luncheons, dinners, walks, runs, or sports tournaments
- K–12 schools (not eligible for funding for programs during school hours, but may qualify for support through Microsoft's Education programs or for programs run by a nonprofit or nongovernmental organization during non-school hours; please visit the [Microsoft Education Web site](#) for more information)
- Political, labor, and fraternal organizations
- Religious organizations without a secular community designation

6) Where can I get a copy of your organization's funding guidelines and procedures?

Our website www.microsoft.com/unlimitedpotential has all of our guidelines, application procedures and additional information about our programs.

7) Is there a better chance of getting a grant if I apply at a specific time of year?

Microsoft reviews grant proposals throughout the year. There are specific timing guidelines for some proposal types, so please visit our website www.microsoft.com/unlimitedpotential for additional details.

8) We've been declined in the past. Is it better to wait a few years before re-applying?

If you've been declined in the past, first review our website to ensure that you meet the general eligibility criteria and the specific criteria for the program you are interested in applying for. If you meet both sets of criteria, a good next step would be to send email to Microsoft, (either to the manager of the specific program you are applying to or send general inquiries to upinfo@microsoft.com if you do not have a direct contact) with a brief (1 page or less) summary of your potential request which will help our team determine whether your organization should proceed with a full grant request.

9) Do I need to be invited to apply? Or can I write a letter and have you tell me if I should apply?

A formal invitation to apply is not necessary for all programs. The best course of action is to first review our website to ensure that you meet the general eligibility criteria and the specific criteria for the program you are interested in applying for. If you meet both sets of criteria, a good next step would be to send email to Microsoft, (either to the manager of the specific program you are applying to or to upinfo@microsoft.com if you do not have a direct contact) with a brief (1 page or less) summary of your potential request to determine if you should proceed with a full grant request.

10) What piece of advice do you have for grant seekers?

Always review the guidelines of the program and know what the funding is designated for to determine whether or not your organization is a fit before taking any other steps.

Nesholm Family Foundation

Represented by: Laurel Nesholm

<http://fdncenter.org/cgi-bin/findershow.cgi?id=NESH001>

1) Organizational mission statement

The Nesholm Family Foundation funds in the areas of Health and Human Services, Education, and the Performing Arts in Seattle

2) Grant types (i.e., general operating funds, specific projects, etc.)

We fund specific projects.

3) Do we have to be a 501(c)(3) non-profit organization to apply?

Yes

4) What are your funding priorities (i.e., environment, arts, refugee/immigrant services, etc.)?

Please see above.

5) Are there areas you don't fund? (i.e., building projects, new non-profits, etc.)?

We do not fund endowments and federated campaigns.

6) Where can I get a copy of your organization's funding guidelines and procedures?

You can get the information by calling our emailing our office.

7) Is there a better chance of getting a grant if I apply at a specific time of year?

No

8) We've been declined in the past. Is it better to wait a few years before re-applying?

Please wait at least one year.

9) Do I need to be invited to apply? Or can I write a letter and have you tell me if I should apply? We review unsolicited applications but they must fit our guidelines.

10) What two pieces of advice do you have for grant seekers?

Make sure that your project fits our guidelines. Follow our specific application procedures and be as clear as you can in writing your two-page letter of inquiry; and keep it to only two pages.

Northwest Fund for the Environment

Represented by: Pam Fujita-Yuhas

www.nwfund.org

1) Organizational mission statement

Grants by the Northwest Fund are from an endowment designated to be spent promoting change in the uses of natural resources which will increase their protection and preservation in the State of Washington. Special emphasis is placed on the protection of wild fish, native wildlife, natural forests, wetlands and shorelines, and the preservation of pure and free-flowing waters.

2) Grant types (i.e., general operating funds, specific projects, etc.)

The Fund makes grants for projects as well as operating support. On average, the majority of our grants in a given year are made for project support. In order to qualify for consideration for an operating support grant, organizations must have completed at least one successful project grant with the NW Fund.

3) Do we have to be a 501(c)(3) non-profit organization to apply?

Yes. The NW Fund limits its grantmaking to 501 (c)(3) public charities.

4) What are your funding priorities (i.e., environment, arts, refugee/immigrant services, etc.)?

The NW Fund supports environmental organizations and projects that benefit Washington State. Specifically, we focus on two program areas: Aquatic Ecosystem Protection and Growth Management.

5) Are there areas you don't fund? (i.e., building projects, new non-profits, etc.)?

Like many other private foundations, we do not fund individuals, debt, loans, partisan political activities or religious organizations. For a complete list of our funding limitations, please see our limitations page on our website: www.nwfund.org.

6) Where can I get a copy of your organization's funding guidelines and procedures?

This information can be printed off our website: www.nwfund.org.

7) Is there a better chance of getting a grant if I apply at a specific time of year?

We have only one grantmaking cycle per year. Our letter of inquiry deadline is typically the third week of February.

8) We've been declined in the past. Is it better to wait a few years before re-applying?

No. Unless organizations were determined to be ineligible for consideration or they were provided with specific feedback to wait for a certain period (e.g. we won't consider their request until relevant litigation or legislation is resolved or passed), then groups are welcomed to request a letter of inquiry form in the following year.

9) Do I need to be invited to apply? Or can I write a letter and have you tell me if I should apply?

The first step in our process is a phone call with foundation staff. If one of our program staff people determines that your organization's request meets our guidelines, you will be provided with a letter of inquiry application form.

10) What two pieces of advice do you have for grant seekers?

Prior to contacting a foundation, consult foundation directories or websites to determine if your organization/project is a good fit. Blind mass mailings or e-mails are not effective. When contacting the foundation to

inquire about eligibility, whether in written form or by phone, be brief, clear and respectful. This will save your time and theirs by ensuring that they can quickly determine if there is a good fit and provide you with instructions on next steps.

If you are turned down and you would like to get feedback from the foundation, either to revise your application for re-submission or to make adjustments that may help with applications to other foundations, follow up using their preferred method of communication. Before you contact them, determine what you want to learn and be concise and polite in your call or correspondence. This contact should not be viewed as an opportunity to convince foundation staff that your application should have been funded. Once a decision has been made (usually by the foundation board not the staff person you are speaking with), that ship has sailed. Debating after the fact will not change the outcome or endear you to the very person who will be working with you on your next submission. But if you approach your follow up as a learning opportunity, you may gain valuable insight to improve your proposal or get feedback that can help you in approaching other foundations.

The Paul G. Allen Family Foundation

Represented by: Marie Kurose, Program Officer

www.pgafamilyfoundation.org

1) Organizational mission statement

The mission of the Paul G. Allen Family Foundation is to transform individual lives and strengthen communities by fostering innovation, creating knowledge, and promoting social progress.

2) Grant types (i.e., general operating funds, specific projects, etc.)

Investments in Effective Organizations: The Foundation is interested in addressing critical community needs by helping nonprofit organizations strengthen their infrastructure, improve programs, and/or reach new constituents. In order to accomplish this, the Foundation makes one- to three-year grants that support strategies to improve organizational capacity and enhance community impact. Funding may be requested for as much as 50% of the overall cost of an organizational development initiative, with the expectation that the balance of funds will be covered by general organizational resources or other funders. Grants cover the following activities, among others:

- Funding to plan, develop and/or implement strategies to build organizational capacity and in order to directly benefit their constituents
- Contributions to capital projects for new or improved facilities that will strengthen the organization's effectiveness, improve services, respond to community needs, and result in direct benefits to constituencies served. (Requests for parks, athletic fields, playgrounds, the purchase of computers and other general equipment, vehicles or furniture are not priorities for the Foundation.)
- Support for organizations that provide technical assistance to other nonprofit entities

Public-Private Initiatives: The Paul G. Allen Family Foundation supports collaborative efforts that address regional or statewide needs within the program areas of Arts and Culture, Youth Engagement, and Community Development and Social Change. These initiatives must involve at least three or more organizations, including a nonprofit and a public agency. Successful projects will be focused on creating lasting systemic change that enhances the quality of life in a region or state and affects a broad range of people. Such initiatives may include strategies to improve service delivery, expand public financing of health or social services, and reach underserved groups such as migrant workers, immigrants or refugee communities.

Artistic Venture Projects: The Foundation provides support for the creation and presentation of contemporary arts projects that represent diverse art forms and promote civic dialogue. Priority is given to projects that demonstrate high artistic excellence, feature professional artists and extended residencies, and engage audience members on multiple levels. Projects that provide rural communities with greater access to arts programming will also be considered.

3) Do we have to be a 501(c)(3) non-profit organization to apply?

An organization must have current 501(c)(3) Public Charity status from the Internal Revenue Service (IRS), be a government entity, or be an IRS-recognized tribe. It may not be a private foundation as defined in Section 509(a) of the Internal Revenue Code.

4) What are your funding priorities (i.e., environment, arts, refugee/immigrant services, etc.)?

The Paul G. Allen Family Foundation accepts letters of inquiry from eligible organizations located in,

or serving populations of, the Pacific Northwest, which includes Alaska, Idaho, Montana, Oregon, and Washington.

We fund programs that advance our mission through the program areas detailed below.

- The [Arts and Culture Program](#) fosters creativity and promotes critical thinking by supporting projects that feature innovative and diverse artistic forms and by helping strong arts organizations become more sustainable.
- The [Community Development and Social Change Program](#) improves long-term social, health and economic outcomes for individuals and families by increasing access to critical resources such as healthcare, housing, employment, nutrition, and other basic needs.
- The [Youth Engagement Program](#) enhances the way young people learn by supporting efforts to promote early reading proficiency, expanding opportunities for experiential learning, and involving young people in addressing community needs.

5) Are there areas you don't fund? (i.e., building projects, new non-profits, etc.)?

In general, the Foundation will not consider requests for:

- Projects not aligned with the Foundation's specified program areas
- General operating support for ongoing activities
- Direct grants, scholarships, or loans for the benefit of specific individuals
- Loans or debt retirement
- Annual appeals, federated campaigns, general fund drives, special events or sponsorships
- Projects of organizations whose policies or practices discriminate on the basis of ethnic origin, gender, race, religion, or sexual orientation
- Contributions to sectarian or religious organizations whose principle activity is for the benefit of their own members or adherents
- Projects that will benefit the students of a single school
- Athletic fields, parks, playgrounds, or recreational facilities
- Equipment, including computers, vehicles, or furniture
- Emergency Funding
- New or start up organizations that do not have a demonstrated track record or base of support.

6) Where can I get a copy of your organization's funding guidelines and procedures?

Please visit our Web site at www.pgafamilyfoundation.org for additional information on the Foundation's funding guidelines and procedures.

7) Is there a better chance of getting a grant if I apply at a specific time of year?

LOIs are accepted throughout the year. Invited proposals that are received by August 15 are eligible for an award in the first quarter of the following year. Invited proposals received by March 15 are eligible for an award in the third quarter of the same year. It is important to plan ahead as grants are awarded twice a year. Please note, the grantmaking process can take up to six months from receipt of proposal to notification of funding decisions. We encourage organizations to allow sufficient time for the application process when considering your project request.

8) We've been declined in the past. Is it better to wait a few years before re-applying?

If you are not invited to submit a proposal, please review the Foundation's guidelines. You may also contact the appropriate program officer to ask for clarification. We recommend waiting six to twelve months to submit another LOI, depending upon feedback received from Foundation staff.

If you were invited to submit a full proposal and it was not funded, you may want to contact your program officer

to discuss the reasons for the decline and further guidance about re-applying.

9) Do I need to be invited to apply? Or can I write a letter and have you tell me if I should apply?

The Foundation has a two step application process. The first step is to submit a letter of inquiry (LOI) via the Foundation's Web site or by mail. LOI's may be submitted at any time during the year. Foundation staff will respond within 30 days indicating whether or not a full proposal is invited. You must be invited to submit a full proposal in order to be considered for funding.

10) What two pieces of advice do you have for grant seekers?

- All foundations have specific areas of interest that guide their funding. We encourage grant seekers to research the foundation's funding priorities and guidelines prior to making an inquiry. Depending on the foundation, staff is often available to discuss your project in advance to help determine whether it is a good fit.
- If your proposal or letter of inquiry has been declined, it is a good idea to follow up with the foundation staff to find out why.

Pride Foundation

Represented by: Jeffrey Hedgepeth

www.pridefoundation.org

1) Organizational mission statement

Pride Foundation connects, inspires and strengthens the Pacific Northwest Lesbian, Gay, Bisexual and Transgender (LGBT) community in pursuit of equality. We accomplish this in rural and urban areas by awarding grants and scholarships and cultivating leaders.

2) Grant types (i.e., general operating funds, specific projects, etc.)

Project or Program Support will be considered for projects/programs that target lesbian, gay, bisexual, and/or transgender people, and/or the allied community. General Operating Support will be considered for those organizations that target services to lesbian, gay, bisexual, and/or transgender people, with an emphasis on small grass-roots organizations. Pride maintains a commitment to funding in a wide range of programmatic areas including education, advocacy, and outreach; HIV/AIDS education and support; arts and recreation; youth and family services; lesbian health; and other health and community services. A balance of projects among those that serve women, men, and all inclusively.

3) Do we have to be a 501(c)(3) non-profit organization to apply?

An organization must have 501(c)3 non-profit tax status or be affiliated with an organization that has 501(c)3 tax status that will assume fiscal responsibility for all funds received and expended.

4) What are your funding priorities?

Pride Foundation funds in a wide range of programmatic areas including education, advocacy, and outreach; HIV/AIDS education and support; arts and recreation; youth and family services; lesbian health; and other health and community services. There are no specific priorities.

5) Are there areas you don't fund?

Pride Foundation granting guidelines are flexible. Contact the Grants Program Manager if you are uncertain whether a project would get serious consideration.

6) Where can I get a copy of your organization's funding guidelines and procedures?

www.pridefoundation.org

7) Is there a better chance of getting a grant if I apply at a specific time of year?

Seattle area non-profits can apply for a fall and a spring cycle. Both are equal in competitiveness.

8) We've been declined in the past. Is it better to wait a few years before re-applying?

No, apply as often as you can. It will maximize your chances of being funded. You are also encouraged to seek feedback on past applications.

9) Do I need to be invited to apply? Or can I write a letter and have you tell me if I should apply?

Letters do not help you in the process. The information about how to apply is on the website. If you need further information, or want to ask specific questions about your project, please contact the Grants Program Manager.

10) What two pieces of advice do you have for grant seekers?

Follow the instructions on the application, including checking off the requested attachments. Remember the volunteer grants review committee reads at least 90 applications over the course of a one-month period. Don't bury the important information. Try to write showing some passion about the project or organization.

The Seattle Foundation

Represented by: Michael Brown and Ceil Erickson

www.seattlefoundation.org

1) Organizational mission statement

The Seattle Foundation encourages personal philanthropy in King County. We connect individuals with the issues they care about and provide them with support and inspiration to give effectively and improve our community.

The Seattle Foundation's Community Grantmaking Program Mission: We support organizations that effectively work to build a healthy and vibrant community-whether they are providing direct services, supporting public policy changes that impact their constituents, or serving as an intermediary and providing training and capacity building services to other organizations that ultimately strengthens the health of the nonprofit sector. Our unrestricted grants help organizations provide quality programs and respond to the people in the neighborhoods and communities they serve. Our knowledge of community issues and organizations also guides our work with donors and informs our community leadership activities.

2) Grant types (i.e., general operating funds, specific projects, etc.)

Through the Community Grantmaking Program, The Seattle Foundation awards grants to support general operating expenses and capital support for building campaigns, facility renovation and the purchase of equipment.

3) Do we have to be a 501(c)(3) non-profit organization to apply?

The Seattle Foundation requires an applicant organization to have 501(c)(3) IRS tax-exempt status. The only exception to this is that an organization may apply using a fiscal sponsor, another organization that is a 501(c)(3) and is willing to take fiscal responsibility for the grant should it be awarded.

4) What are your funding priorities (i.e., environment, arts, refugee/immigrant services, etc.)?

The Seattle Foundation has developed a vision for our community that offers all King County residents a high quality of life. Our healthy community framework illustrates the elements necessary for a vital community. Although the elements are called out individually, they have a dynamic relationship. This framework helps us organize our knowledge of the community and guides us in making our community a better place to live. We award grants to nonprofits performing work that:

- Meets the basic needs of its residents
- Promotes health and wellness
- Establishes quality education and learning opportunities for all ages
- Ensures a vibrant and diversified economy
- Provides broad access to arts and cultural opportunities
- Fosters strong and connected neighborhoods and communities
- Protects and stewards its natural environment

5) Are there areas you don't fund? (i.e., building projects, new non-profits, etc.)?

The Seattle Foundation does consider grants for operating or capital expenses for start-up/newly established 501(c)(3) organizations if the organization is meeting a community need as identified in our healthy community framework.

The Seattle Foundation's Community Grantmaking Program is focused on supporting the comprehensive work that organizations do. We do not consider applications focused only on specific programs. Additionally, The Seattle Foundation does not fund:

- Organizations located outside King County, unless they are working to build a healthy vibrant community and improve the quality of life of King County residents
- Endowments
- Individuals
- Organizations that discriminate on the basis of age, race, national origin, ethnicity, gender, disability, sexual orientation, political affiliation or religious belief
- Religious purposes (organizations with religious affiliations will be considered for grants only if their activities address the needs of the wider community without regard to religious beliefs; programs may not contain content or activities that aim to proselytize participants or are experienced as such, even when participation in such programming or activities is voluntary)
- Fundraising events such as walk-a-thons, tournaments, auctions and general fundraising solicitations
- Production of books, films or videos
- Conferences or seminars
- Operating expenses for public or private elementary and secondary schools, colleges and universities

6) Where can I get a copy of your organization's funding guidelines and procedures?

<http://www.seattlefoundation.org/index.php?p=How+to+Apply+for+a+Grant&s=206>

7) Is there a better chance of getting a grant if I apply at a specific time of year?

The Seattle Foundation would love to know if there is an answer to this question! We typically review 100-125 grant applications each board meeting. We have been tracking this for several years, and there is no way to predict the number that we will receive, nor is there a "low" or "high" time period. There is also great variation in the categories of applications we get. We might have an inordinately high number of applications in the arts and culture area at one meeting and, the next meeting it might be lower than average in arts and culture.

8) We've been declined in the past. Is it better to wait a few years before re-applying?

Not necessarily. The best approach is to contact the program & donor service officer at The Seattle Foundation that reviewed your application for feedback on why the application was denied and discuss what the best next step is.

9) Do I need to be invited to apply? Or can I write a letter and have you tell me if I should apply?

No. The Seattle Foundation encourages all organizations which meet the guidelines and priorities of the [Community Grantmaking Program](#) to apply. If you have a question about whether or not your organization meets Community Grantmaking Program criteria, please feel free to call us. We'd be happy to talk about your idea and guide you through the process.

10) What 2 pieces of advice do you have for grant seekers?

- The Seattle Foundation no longer has quarterly application deadlines, and we welcome applications throughout the year. Our board meets quarterly to review grant applications and make grant decisions. The earlier an application is submitted, the earlier we can begin the review process and bring recommendations to the board at a quarterly meeting.
- The written application is only part of the information The Seattle Foundation will gather. We will schedule a follow-up meeting at your organization, a meeting at The Seattle Foundation office or a telephone meeting to learn more about your organization and your proposal. And, of course, follow the guidelines and call us if you have any questions.

Social Justice Fund Northwest Formerly A Territory Resource Foundation

Represented by: Soya Jung Harris and Scot Nakagawa

www.socialjusticefund.org

1) Organizational mission statement

Social Justice Fund NW is a member-funded foundation that supports the creation of a just society through fund-raising, grantmaking, and member involvement. The foundation provides essential resources to organizations in Idaho, Montana, Oregon, Washington, and Wyoming to strengthen grassroots efforts in the broad-based movement for progressive, systemic social change.

2) Grant types (i.e., general operating funds, specific projects, etc.)

Funds are distributed in the form of grants in six programs.

Basic Grants:

- Basic Grants of \$7,500 for general operating expenses are offered to groups once a year.
- Three-Year Support Grants: Groups that have received a Basic Grant within the past five years are eligible to apply for Support Grants. These grants provide \$15,000 a year for 3 consecutive years for a total of \$45,000 in general operating support.
- Three-Year Capacity Building Grants: Groups with budgets exceeding \$100,000 in expenses per year and that have received a Basic Grant within the past five years are eligible to apply for a Capacity Building grant. Capacity Building grants are used to help groups develop the infrastructure necessary to step up in scale and capacity to achieve their mission. The program provides \$25,000 in the first 2 years, and \$15,000 in the 3rd year for a total of \$65,000.
- Cultural Grants: Cultural Grants of up to \$7,500 are distributed to groups using arts and culture to promote progressive ideas and involvement in social change causes.
- Rapid Response Grants: Grants of up to \$1,000 are provided throughout the year to eligible groups facing unforeseen organizing opportunities requiring rapid mobilization.

Altogether, the grantmaking programs are designed to serve as a funding “pipeline” for progressive, grassroots organizations in the region. Once a group has received one of the entry level grants, it is the foundation’s wish that those who are able to demonstrate a track record of success on crucially important issues will eventually move up the pipeline to receive multi-year support. Our goal is to have at least 50% of the grants budget designated for multi-year grants each year.

3) Do we have to be a 501(c)(3) non-profit organization to apply?

501(c)(3) and 501(c)(4) as well as federally recognized tribal governments are eligible to apply. Applications are also accepted from organizations sponsored by an eligible organization.

4) What are your funding priorities (i.e., environment, arts, refugee/immigrant services, etc.)?

Funding is limited to community-based groups involved in community organizing on social and environmental justice issues. By community-based, we mean groups that draw their leadership from among those most directly affected by the issues being addressed. Special consideration is given to groups involved in racial justice, particular those based in communities of color.

5) Are there areas you don’t fund? (i.e., building projects, new non-profits, etc.)?

Social Justice Fund does not fund environmental organizations unless they are focused on organizing people on the downside of unfair power relations to address the relationship between certain environmental problems and racism and other forms of oppression. We also do not generally fund groups that mainly serve as training centers

or resource intermediaries, individual advocacy, legal advocacy, schools, government agencies, direct services, job training programs, scholarship funds, community development corporations or groups that are primarily devoted to community education, unless such education is directly tied to community organizing.

6) Where can I get a copy of your organization's funding guidelines and procedures?

www.socialjusticefund.org

7) Is there a better chance of getting a grant if I apply at a specific time of year?

Grant cycle deadlines are posted on the website - www.socialjusticefund.org

8) We've been declined in the past. Is it better to wait a few years before re-applying?

If you have been declined in the past, it is best to contact the grants program staff to inquire as to the feasibility of a future application.

9) Do I need to be invited to apply? Or can I write a letter and have you tell me if I should apply?

You need not be invited to apply, though it is recommended that prospective grantees first contact the Social Justice Fund to inquire after a grant.

10) What 2 pieces of advice do you have for grant seekers?

- Know your audience. Always do the research necessary to understand the granting criteria and application guidelines. Read the funder's mission statement and be cognizant of the motives behind the funding strategy when writing your proposal.
- Follow the directions carefully. Do not submit attachments when the funder specifically requests that you refrain from doing so, and make sure the application is complete (double checking the application and using a checklist if it is available) and before the absolute last minute.

Social Venture Partners

Represented by: Susan Fairchild, Neal Myrick and Robert Seidenstickero

www.svpseattle.org

1) Organizational mission statement

Social Venture Partners seeks to develop philanthropy and volunteerism to achieve positive social change in the Puget Sound region. SVP is committed to giving time, money and expertise to create partnerships with not-for-profit organizations.

2) Grant types (i.e., general operating funds, specific projects, etc.)

General Operating Funds

3) Do we have to be a 501(c)(3) non-profit organization to apply?

Yes

4) What are your funding priorities (i.e., environment, arts, refugee/immigrant services, etc.)?

K-12 Education, Early Childhood Development & Parenting, Out-of-School Time Programs, and the Environment

5) Are there areas you don't fund? (i.e., building projects, new non-profits, etc.)?

SVP will not consider grant requests from individuals, religious organizations for sectarian purposes, pure sports teams, or any organization that discriminates on the basis of race, sexual orientation, gender, age, marital status, national origin, or physical ability. SVP will not make grants to support auctions or fundraising events, debt reduction, endowment funds or capital campaigns.

6) Where can I get a copy of your organization's funding guidelines and procedures?

http://www.svpseattle.org/grant_guidelines/default.htm

7) Is there a better chance of getting a grant if I apply at a specific time of year?

SVP has two grant cycles per year. The K-12 Education and Out-of-School Time grant cycles will begin in the fall and winter of 2006. Early Childhood and the Environment will begin fall/winter 2007. Please refer to our website for letter of inquiry deadlines.

8) We've been declined in the past. Is it better to wait a few years before re-applying?

No! Please review SVP's Grant Guidelines and Capacity Building Model to ensure you meet our grant guidelines and understand our model. Then contact Susan Fairchild, susanf@svpseattle.org or 206-374-8757 for feedback on your past Letter of Inquiry.

9) Do I need to be invited to apply? Or can I write a letter and have you tell me if I should apply?

No. All letter of inquiry deadlines are posted on our website.

10) What 2 pieces of advice do you have for grant seekers?

1. Read SVP's Capacity Building Model –

- We support organizations that:
- Understand the importance of building internal organizational capacity in order to achieve their mission;
- Have a clear long-term vision for the organization's programs and infrastructure;
- Will embrace an SVP partnership, which includes intensive self-assessment and working with volunteer and paid consultants;
- Are committed to using outcomes measurement and evaluation to provide the most effective programs possible.

2. Letter of Inquiry – Be sure to state the need clearly and provide us information that shows your organization is successful and effective in meeting that need.

Stuart Foundation

Represented by: Rhonnel Sotelo

www.stuartfoundation.org

1) **Organizational mission statement**

The Stuart Foundation is dedicated to the protection, education and development of children and youth. We work toward ensuring that all children grow up in caring families, learn in vibrant and effective schools, and have opportunities to become productive members of their communities.

2) **Grant types (i.e., general operating funds, specific projects, etc.)**

The Foundation's grantmaking includes but is not necessarily limited to program-specific support, support for innovative and promising pilot projects, capacity building/organizational development, and general core operating (typically when we have an established relationship with an organization/institution).

3) **Do we have to be a 501(c)(3) non-profit organization to apply?**

Yes, almost exclusively. Certain organizations that qualify as tax-exempt within the meaning of the Internal Revenue Service code are also eligible to apply to the Foundation. Examples of these include school districts, universities, and government agencies such as cities or county agencies. The foundation also accepts applications from organizations with fiscal sponsors.

4) **What are your funding priorities (i.e., environment, arts, refugee/immigrant services, etc.)?**

The Foundation broadly funds in three program areas: Youth & Communities, Child Welfare, and Public Schools/Education. We ask that potential grantseekers review our website for each program area's objectives and our list of previous grants to determine whether their program fits within all or most of the stated guidelines for each program area.

5) **Are there areas you don't fund? (i.e., building projects, new non-profits, etc.)?**

The Stuart Foundation does not fund capital campaigns or projects whose beneficiaries are outside the states of Washington and California.

6) **Where can I get a copy of your organization's funding guidelines and procedures?**

All of our guidelines and procedures can be found on our website at the following link:

http://www.stuartfoundation.org/grants_info4260/grants_info.htm

2006 Program Guidelines for my program, Youth & Communities, is available through our Program Associate, Angela Quon. I'll have copies of those available at the Meet The Grantmakers session.

7) **Is there a better chance of getting a grant if I apply at a specific time of year?**

There is no "good time" of the year. The Foundation accepts Letters of Inquiry on a rolling basis throughout the year. The Foundation's fiscal and grantmaking cycle is the same as the calendar year.

8) **We've been declined in the past. Is it better to wait a few years before re-applying?**

You may re-apply at your own discretion. The Foundation asks that you please carefully consider the reasons given for the decline and any feedback from Foundation staff before submitting another Letter of Inquiry. Generally, we do not recommend that you re-apply for at least one year.

9) Do I need to be invited to apply? Or can I write a letter and have you tell me if I should apply?

The Foundation accepts Letters of Inquiry (LOI) on a rolling basis. You do not need to be invited to apply. The LOI process is the method preferred by the Stuart Foundation for starting your grantseeking process. From the time we receive your LOI in our office, we strive to provide a response to grantseekers within 60 days. Foundation staff will then work with grantseekers to develop a full proposal. The grantmaking process can take between seven to twelve months from receipt of LOI to Board decision.

10) What 2 pieces of advice do you have for grant seekers?

I've spoken on a few panels and guest lectured at a number of universities on this topic, and have six points that I usually make. They all work around a theme of "working with philanthropy is like being Alice in Wonderland...Nothing Is As It Seems." Here are the six points:

- Follow Instructions: What Are We Asking For?
- Follow Instructions: Details...3 pages means 3 pages
- No Fishing: Be Specific. What? Why? How? How Much?
- Facts & Figures: Set Issues, Content, & Baseline
- Have Passion: Let Us Feel You
- No Mistakes: Consistency

United Way of King County

Represented by: Lori Guilfoyle

www.unitedwayofkingcounty.org

1) **Organizational mission statement**

United Way of King County mobilizes our community in ways that no single agency, individual, or government can to enhance the ability of people to care for one another.

2) **Grant types (i.e., general operating funds, specific projects, etc.)**

Venture fund: The purpose of Venture Funds at United Way of King County is to support regional or sub-regional priorities deemed to be critical by United Way of King County Community Councils. Examples of appropriate uses for Venture Funds used in the context of Community Council priorities include testing new and innovative approaches to service delivery, responding to critical or emergent needs, developing essential services in under-served communities, and supporting community planning and community building efforts that lead to improved lives. These funds will be distributed pursuant to contracts establishing the purposes for which the funds will be used.

3) **Do we have to be a 501(c)(3) non-profit organization to apply?**

An applicant must: Be a 501(c)(3) non-profit health & human services organization; school or governmental entity or part of a community partnership in which a non-profit provider has a lead, coordinating role;

4) **What are your funding priorities (i.e., environment, arts, refugee/immigrant services, etc.)?**

Varies for each sub region, see venture fund guidelines.

5) **Are there areas you don't fund? (i.e., building projects, new non-profits, etc.)?**

Capital projects

6) **Where can I get a copy of your organization's funding guidelines and procedures?**

<http://www.uwkc.org/nonprofit/venturefund/default.asp>

7) **Is there a better chance of getting a grant if I apply at a specific time of year?**

No

8) **We've been declined in the past. Is it better to wait a few years before re-applying?**

No

9) **Do I need to be invited to apply? Or can I write a letter and have you tell me if I should apply?**

There is not an invitation, but there is usually an email distribution that announces venture funds. The guidelines suggest contact the staff in the sub region where you want to apply to talk about the project or learn about venture funds. Viewing the website is a good place to learn about opportunities.

10) **What two pieces of advice do you have for grant seekers?**

Make sure your request fits within the guidelines and is submitted to the correct sub region and ask questions early, don't wait until the last day!

Washington Dental Service Foundation

Represented by: Dianne Riter

<http://www.deltadentalwa.com/wdsfoundation>

1) Organizational mission statement

Our mission is to improve oral health. As community advocates for oral health, WDS Foundation is working to make certain that prevention and early treatment of oral disease—for all generations—are community priorities.

2) Grant types (i.e., general operating funds, specific projects, etc.)

Typical types of grants include: specific projects, pilot programs, purchase of equipment, and clinic expansion

3) Do we have to be a 501(c)(3) non-profit organization to apply?

To be eligible for funding consideration, an organization must be a:

- Public charity with tax-exempt status under section 501 (c)(3) of the Internal Revenue Code, or
- Public or governmental entity such as a school or health district, or
- Tribal organization with 7871 tax-exempt status, or
- Tax-exempt dental association.
- Organizations applying for a grant must have a physical presence in the state of Washington. The project for which funds are requested must predominantly benefit people living in Washington.

4) What are your funding priorities (i.e., environment, arts, refugee/immigrant services, etc.)?

Grants are made to eligible organizations for projects that support one or more of the Foundation's strategies for improving oral health:

- Engage dentists in seeing young children
- Engage physicians and other professionals in preventing oral disease
- Fluoridate drinking water
- Increase services for underserved populations
- Increase community orientation of dental professional schools, including efforts that diversify the dental work force
- Build a constituency for oral health to affect public policy and create a supportive climate
- Oral health improvements for seniors
- The Foundation funds innovative, practical, sustainable solutions that benefit large numbers of people. Highest priority is given to long-term efforts that improve policies and change systems while addressing the immediate needs of the underserved.

5) Are there areas you don't fund? (i.e., building projects, new non-profits, etc.)?

Grants are not made to:

- Political organizations or political campaigns
- Projects not related to oral health
- Ongoing programs, ongoing general operating expenses or existing deficits
- Projects that are completed or equipment that has been purchased
- Research projects
- Fundraising events
- Individuals

6) Where can I get a copy of your organization's funding guidelines and procedures?

http://www.deltadentalwa.com/wdsfoundation/w_2.htm

7) Is there a better chance of getting a grant if I apply at a specific time of year?

WDS Foundation has 2 grant cycles annually with deadlines on April 1 and October 1.

8) We've been declined in the past. Is it better to wait a few years before re-applying?

No. What's most important is to become familiar with the Foundation's strategies and funding criteria.

9) Do I need to be invited to apply? Or can I write a letter and have you tell me if I should apply?

Potential applicants must contact the WDS Foundation prior to submitting a grant application.

10) What 2 pieces of advice do you have for grant seekers?

- Become familiar with the Foundation's strategies and funding criteria before submitting an application.
- Read the application carefully and complete all sections.

Washington Mutual Corporate and Employee Giving

Represented by: Jonathan Macaranas

www.wamu.com/corporategiving

1) Organizational mission statement:

Please note that the Corporate and Employee Giving department is a part of a much larger, for profit corporation. This is a description of our department's responsibilities.

WaMu's Corporate & Employee Giving team manages all giving and volunteerism functions, with an emphasis on affordable housing and K-12 public education. We also develop national community initiatives for the company. We oversee grants, in-kind donations, employee giving programs such as United Way, and employee volunteerism through the company's CAN! (Committed Active Neighbors) program and matching gifts.

2) Grant types (i.e., general operating funds, specific projects, etc.)

- General Operating
- Capacity Building
- Project/Program Support
- Event Sponsorships (must relate to one of the funding priorities listed in #4 below)

3) Do we have to be a 501(c)(3) non-profit organization to apply?

If you are a 501(c)(3), you must also be a 509(a)(1) or 509(a)(2) or 509(a)(3) to be eligible for consideration. We will also consider applications from non-501(c)(3) groups that are:

- Government agencies permitted to fundraise.
- Tribal governments under IRS 7701(a)(40) and 7871(a)(1)(A)
- Public Schools and Public Unified School Districts

4) What are your funding priorities (i.e., environment, arts, refugee/immigrant services, etc.)?

- Affordable Housing
- Economic Development
- Public Education K-12
- Financial Education

5) Are there areas you don't fund? (i.e., building projects, new non-profits, etc.)?

We generally do not consider:

- Capital gifts for physical property developments
- Community education programs unconnected to local school needs or priorities
- Grants to private schools
- Cash or matching gifts to individuals

Additionally, Washington Mutual does not provide grants to individuals or to organizations that:

- Discriminate for any reason, including race, religion, creed, age, sex, sexual orientation or national origin
- Are religious, unless the program or project to be funded fits into one of the specified focus areas and is for nonreligious purposes
- Are seeking funding for programs or projects that are outside the areas where Washington Mutual does business
- Are fiscal agents or fiscal sponsors

6) Where can I get a copy of your organization's funding guidelines and procedures?

Online at www.wamu.com/corporategiving

7) Is there a better chance of getting a grant if I apply at a specific time of year?

Our grantmaking cycle is on a calendar year. We generally will have committed a majority of our charitable dollars by the end of the 3rd Quarter, i.e., August-September timeframe, so best to apply before then.

For sponsorship requests, we ask grantseekers to apply 6 – 8 weeks in advance of any deadline (e.g., print deadlines for ads, promotional items, etc.)—not the date of the event. Last-minute sponsorship requests generally will be declined due to timing.

8) We've been declined in the past. Is it better to wait a few years before re-applying?

Not necessarily. Assuming you feel your program(s) fit within one of our focus areas, best to talk with one of our Grantmakers and get advice/direction.

9) Do I need to be invited to apply? Or can I write a letter and have you tell me if I should apply?

We'll accept unsolicited applications. We don't accept hardcopy proposals—all official requests for support must be submitted via our online application process on www.wamu.com/corporategiving.

Some of our Grantmakers will accept 1- or 2-page draft summaries/concept papers and share their feelings on the chances of successfully obtaining a grant award. Many of us are also happy to discuss potential projects over the phone. Note that an invitation or encouragement to submit an official request online is not a guarantee for funding.

10) What two pieces of advice do you have for grant seekers?

- When submitting a proposal, always follow written directions that most grantmaking institutions post on their websites or distribute as collateral.
- Learn the similarities and differences between grantmaking entities to which you see yourselves applying at some point in time, as this influences “how” you request funds. For example, corporate foundations operate similar to private foundations, but are very different from community foundations. Corporate giving programs might be similar to corporate foundations in some respects, but both are very different from family foundations. Do you know what an operating foundation or an independent foundation is?
- Make sure your proposal narrative and budget align. Moreover, know what type of support for which you're asking, and ensure your narrative aligns appropriately. For example, a proposal requesting general operating support is very different when requesting capacity-building or project support.

Washington State Arts Commission

Represented by: Mayumi Tsutakawa

www.wa.arts.gov

1) Organizational mission statement

The Washington State Arts Commission cultivates a thriving environment for creative expression and appreciation for the arts for the benefit of all.

2) Grant types (i.e., general operating funds, specific projects, etc.)

Grants for Arts organizations and community organizations that sponsor arts projects open to the public and includes both operating funds and project funds. Special areas include folk arts fellowships.

3) Do we have to be a 501(c)(3) non-profit organization to apply?

You can use a fiscal agent if you are not a 501c3.

4) What are your funding priorities (i.e., environment, arts, refugee/immigrant services, etc.)?

Priority is arts and cultural projects and organizations.

5) Are there areas you don't fund? (i.e., building projects, new non-profits, etc.)?

WSAC does not fund building projects

6) Where can I get a copy of your organization's funding guidelines and procedures?

www.arts.wa.gov

7) Is there a better chance of getting a grant if I apply at a specific time of year?

See deadlines on the website.

8) We've been declined in the past. Is it better to wait a few years before re-applying?

No, call the program officer right away and get advice and then apply again.

9) Do I need to be invited to apply? Or can I write a letter and have you tell me if I should apply?

See guidelines and then decide if you wish to apply. It is always better to speak with staff first, however.

10) What two pieces of advice do you have for grant seekers?

- Talk to staff to find out funding priorities.
- Follow the guidelines and write simply and clearly on the application.

Weyerhaeuser Company Foundation

Represented by: Karen Veltenhans

<http://www.weyerhaeuser.com/citizenship/>

1) **Organizational mission statement**

The Weyerhaeuser Company Foundation's mission is to improve the quality of life in communities where Weyerhaeuser has a presence and to increase understanding of the importance and sustainability of forests and the products they provide that meet people's needs.

2) **Grant types (i.e., general operating funds, specific projects, etc.)**

Both.

3) **Do we have to be a 501(c)(3) non-profit organization to apply?**

Yes, or a unit of government.

4) **What are your funding priorities (i.e., environment, arts, refugee/immigrant services, etc.)?**

In Puget Sound the giving priority is "Safe Shelter", which encompasses emergency, transitional and low-income housing as well as neighborhood safety efforts for children and their families, with a focus on supportive services and program support that demonstrates results in increasing self sufficiency and reducing homelessness.

5) **Are there areas you don't fund? (i.e., building projects, new non-profits, etc.)?**

We generally do not fund capital projects within the Safe Shelter priority, due to the number of requests received.

6) **Where can I get a copy of your organization's funding guidelines and procedures?**

<http://www.weyerhaeuser.com/citizenship/philanthropy/>

7) **Is there a better chance of getting a grant if I apply at a specific time of year?**

Applications are considered on a first-come, first serve basis, apply as early in the year as possible. Applications received after June 1 will generally not be accepted. Requests for programs aligned with Safe Shelter in the Federal Way, South King and Pierce geography will receive a higher priority for scheduling a review during the year, because this is where Weyerhaeuser can have the most impact, and is where our headquarters is located and the majority of our employees reside.

8) **We've been declined in the past. Is it better to wait a few years before re-applying?**

If you were declined because you did not align with the funding priority, please do not apply again. If you are aligned with our Safe Shelter priority, we prefer an organization does not apply every year. An exception is made for Federal Way organizations, located in Weyerhaeuser's headquarters "back yard."

9) **Do I need to be invited to apply? Or can I write a letter and have you tell me if I should apply?**

No. If you feel there is alignment with the funding priority, you may submit an application.

10) **What piece of advice do you have for grant seekers?**

Please do your homework, so your energies are directed where you can receive the most benefit. Feel free to call at any time if you'd like to verify alignment with your program and our funding priority. Remember that a decline does not mean your program is not valued or important, but is a reflection of a limited budget and a specific funding focus to maximize impact.

Additional 2006 Funder Information

Eulalie Bloedel Schneider Foundation

Represented by: Therese Ogle
fdncenter.org/grantmaker/schneider

Expedia, Inc.

Represented by: Iluvia Ellison-Morales and Laura Pinones
<http://www.expedia.com>

Hugh & Jane Ferguson Foundation

Represented by: Therese Ogle
fdncenter.org/grantmaker/ferguson

Marguerite Casey Foundation

Represented by: Alice Ito
<http://www.caseygrants.org/>

Mayor's Office of Economic Development

Represented by: Robb Watt
<http://www.seattle.gov>

Neighbor to Neighbor Fund

Represented by: Eunice Letzing
<http://www.seattlefoundation.org/?p=Neighbor+to+Neighbor+Fund&s=88>

Potlatch Fund

Represented by: Justin Finkbonner and Redwolf Pope
<http://www.potlatchfund.org/>

Safeco Corporation

Represented by: Debbie Bird
<http://www.safeco.com/>

U.S. Bancorp Foundation

Represented by: Jennifer Forland
<http://www.usbank.com/>

Washington Women's Foundation

Represented by: Emily Parker
www.wawomensfoundation.org/

Wells Fargo

Represented by: Mark Dederer and Bethany Harvey
<https://www.wellsfargo.com/wf/about/charitable>

Thank You to Our 2006 Meet the Funders Planning Committee!

Bernie Matsuno & Fabiola Greenawalt, City of Seattle, Department of Neighborhoods
Vaughnetta J. Barton, Philanthropy Northwest
Savitha Reddy Pathi, The Seattle Foundation
Lyn Wong Hunter, United Way of King County

Started in 2002, **People of Color in Philanthropy**, seeks to promote racial equity and social justice for communities of color through philanthropy. Core members are POC staff, members, or trustees of funding organizations in WA State. General meetings and public activities open to all POC interested in philanthropy who support our mission. The network seeks to:

- Strengthen the support network for POC in philanthropy;
- Influence granting by Northwest and national funders to people of color in the Northwest;
- Create more accountability between funders and communities of color;
- Serve as a bridge between funders and communities of color including their organizations and leadership;
- Educate funders on the issues of race in philanthropy; and
- Help bring more people of color into the field of philanthropy.

A listserv currently supports a network of over 100 people of color. To get on the listserv, send an email to soya@socialjusticefund.org.

Philanthropy Northwest **Grantmakers of Color Affinity Group** has been established by grantmakers of color, to include program staff with a direct grant making role within a charitable/philanthropic organization. The objective of the affinity group is to: problem-solve; share information; and collectively strategize.

The Grantmakers of Color Affinity Group is chaired by Marie Kurose, Paul G. Allen Family Foundation; and Cynthia Renfro, Marguerite Casey Foundation.

To learn more about the Grantmakers of Color Affinity Group, please contact Vaughnetta J. Barton, Philanthropy Northwest, 206-443-8432 or vjbarton@PhilanthropyNW.org.